

# **AG Mortgage Investment Trust, Inc. Investor Presentation NYSE: MITT**

Q1 2019

#### Forward Looking Statements and Non-GAAP Financial Information

Forward Looking Statements: This presentation includes "forward-looking statements" within the meaning of the safe harbor provisions of the United States Private Securities Litigation Reform Act of 1995 related to dividends, book value, our investments, our investment and portfolio strategy, investment returns, return on equity, liquidity, financing, taxes, our assets, our interest rate sensitivity, and our views on certain macroeconomic trends and conditions, among others. Forward-looking statements are based on estimates, projections, beliefs and assumptions of management of the Company at the time of such statements and are not guarantees of future performance. Forward-looking statements involve risks and uncertainties in predicting future results and conditions. Actual results could differ materially from those projected in these forward-looking statements due to a variety of factors, including, without limitation, changes in interest rates, changes in the yield curve, changes in prepayment rates, changes in default rates, the availability and terms of financing, changes in the market value of our assets, general economic conditions, conditions in the market for Agency RMBS, Non-Agency RMBS, ABS and CMBS securities, Excess MSRs and loans, our ability to integrate single-family rental assets into our investment portfolio, our ability to predict and control costs, conditions in the real estate market, and legislative and regulatory changes that could adversely affect the business of the Company. Additional information concerning these and other risk factors are contained in the Company's filings with the Securities and Exchange Commission ("SEC"), including its most recent Annual Report on Form 10-K and subsequent filings. Copies are available free of charge on the SEC's website, http://www.sec.gov/. All information in this presentation is as of May 2, 2019. The Company undertakes no duty to update any forward-looking statements to reflect any change in its expectations or any change in events, conditions or

Non-GAAP Financial Information: In addition to the results presented in accordance with GAAP, this presentation includes certain non-GAAP financial results and financial metrics derived therefrom, which are calculated by including or excluding depreciation and amortization, unconsolidated investments in affiliates, TBAs, and U.S. Treasuries, or, with respect to our equity allocation calculation, by allocating all non-investment portfolio related assets and liabilities to our portfolio categories based on the characteristics of such assets and liabilities, as described in the footnotes. Our management team believes that this non-GAAP financial information, when considered with our GAAP financials, provides supplemental information useful for investors as it enables them to evaluate our current core performance using the same measure that management uses to operate the business. This presentation also contains Core Earnings, a non-GAAP financial measure. Our presentation of non-GAAP financial information may not be comparable to similarly-titled measures of other companies, who may use different calculations. This non-GAAP financial information should not be considered a substitute for, or superior to, the financial measures calculated in accordance with GAAP. Our GAAP financial results and the reconciliations from these results should be carefully evaluated.

## Who is Angelo Gordon?

#### A leading privately held alternative investment firm with a focus on Credit and Real Estate strategies

- 1988 company founded
- 100% owned by AG founders and employees, and their related parties
- \$33 billion Assets Under Management<sup>(a)</sup>
- Over 500 employees<sup>(a)</sup>
- Headquartered in New York with offices globally
- Angelo Gordon and employees have approximately \$1 billion of capital in our funds<sup>(b)</sup>



<sup>(</sup>b) Approximate as of December 31, 2018. Includes GP, affiliates and employee related investments and accrued performance allocations. Includes committed, but uncalled capital.



<sup>(</sup>a) As of March 31, 2019

# MITT Builds Upon Angelo Gordon's Expansive Real Estate Platform

- MITT benefits from Angelo Gordon's real estate, residential mortgage and real estate debt team expertise
  - 5 PMs, 65 investment professionals
- Bottom-up idea selection
- Broad investment pipeline
- Fluid, daily interaction supplemented by ongoing investment and risk meetings



	Residential / Consumer Debt	Commercial Real Estate Debt	Private Equity Real Estate (U.S./EUR)
Portfolio Manager(s)	T.J. Durkin Yong Joe Jason Biegel	Andrew Solomon	Adam Schwartz
Team Size	22	5	38
Team Avg. Experience	13 years	17 years	10 years
AG AUM(a)	\$4.4 bn	\$1.3 bn	\$9.9 bn

(a) As of March 31, 2019. Figures represent assets across the firm including commingled multi-strategy funds and multi-strategy separate accounts.



## Angelo Gordon Platform Provides MITT a Competitive Advantage in Sourcing Residential and Consumer Debt Opportunities

#### **Experienced Residential** and Consumer Debt Team

- Integrated mortgage credit team that has expanded to 22 professionals in order to meet the broadening opportunity set
- As one of the most active managers across the mortgage credit markets, Angelo Gordon has robust insight into market trends, fundamental performance and relative value

#### Prominent participant in the mortgage credit market as both a buyer and an issuer

- Angelo Gordon has purchased approximately \$68 billion of residential credit and consumer ABS since the MITT IPO(a)
  - As a buyer, we are a top counterparty to sell-side firms resulting in proprietary and off-market deal flow
- Angelo Gordon has issued 15 transactions totaling approximately \$2.6 billion under its GCAT program since the MITT IPO(a)
- Angelo Gordon was selected as one of nine PPIP managers by the U.S. Treasury in 2009
  - Net IRR of 24.8% and Net Multiple of Paid in Capital of 1.69x<sup>(b)</sup>

**Angelo Gordon Platform** includes Arc Home, a licensed residential mortgage servicer and originator, and Red Creek, a wholly-owned asset management affiliate

- Arc Home and Red Creek offer additional insight into the U.S. residential mortgage market and the behavior of the U.S. consumer
  - Arc Home gives MITT direct access to a captive, affiliated fully licensed mortgage originator for products such as Mortgage Servicing Rights, Non-QM whole loans and other residential mortgage credit
  - Red Creek actively manages approximately 9,800 modified or distressed residential whole loans that MITT and other Angelo Gordon Funds own, providing real time, on the ground information about local housing markets(a)

(a) As of March 31, 2019





# Angelo Gordon Platform Provides MITT a Competitive Advantage in Sourcing Commercial Real Estate Opportunities

# Experienced Commercial Real Estate Debt team

- The team has purchased approximately \$10 billion of CMBS and Commercial Real Estate Debt since the MITT IPO(a)
- 5 investment professionals with experience across all major segments of the real estate debt market including loan origination, special servicing, trading, CDO structuring, and private equity real estate investing

# Experienced Private Equity Real Estate team

- The team has acquired over 180 properties at an aggregate purchase price of approximately \$12 billion since the MITT IPO(b)
- 38 investment professionals
- Leveraging the resources of the Angelo Gordon platform, MITT acquired a stabilized portfolio of 1,225
  Single-Family Rental Properties from funds affiliated with Connorex-Lucinda, LLC ("Conrex"). The purchase price was approximately \$140 million and the portfolio was financed with approximately \$37 million of cash on hand and approximately \$103 million of 5-year, fixed rate debt

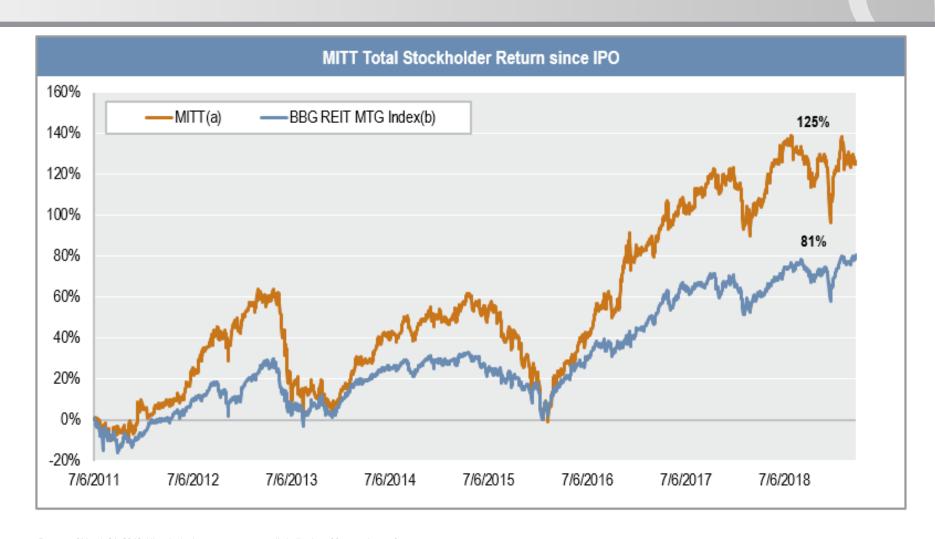
#### Angelo Gordon's Real Estate groups provide MITT the ability to source Commercial Real Estate lending opportunities

- The depth of the Private Equity Real Estate platform allows for sharing of local market information across real estate strategies
  - Real estate is a "local business" Angelo Gordon network includes 50 joint-venture operating partners with geographic and product type expertise
- Angelo Gordon's operating partner model offers critical and timely insight into local markets and submarkets
  - The Commercial Real Estate Debt investment team utilizes this local knowledge when analyzing individual loans in CMBS transactions
- CRE is an inefficient market and Angelo Gordon's broad relationships provide unique sourcing advantage to MITT

(a) As of March 31, 2019 (b) As of December 31, 2018



## **Focus on Driving Strong Long-Term Returns**



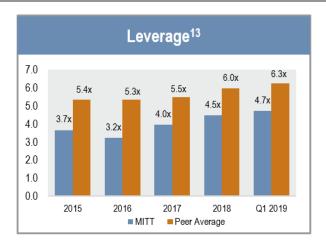
Data as of March 31, 2019. Historical prices are not necessarily indicative of future price performance.

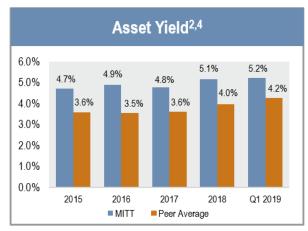
a) MITT's total stockholder return is calculated for the period July 6, 2011 through March 31, 2019 Total stockholder return is defined as stock price appreciation including reinvestment of dividends. Source: Bloomberg. b) Bloomberg REIT Mortgage Index tracks publicly traded REITs whose principal business consists of originating, servicing or investing in residential mortgage interests. The index uses a modified market capitalization weighted methodology, and components are reviewed quarterly for eligibility. Source: Bloomberg.

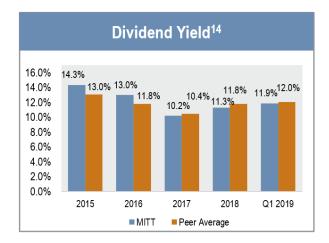


### **MITT Delivers Attractive Returns with Lower Risk**

- MITT is a hybrid mortgage REIT that invests in, acquires and manages a portfolio of Agency RMBS, Credit Investments, and Single-Family Rental Properties
- MITT has the ability to opportunistically allocate capital to drive long term stockholder value
- The Angelo Gordon platform has enabled MITT to maintain lower leverage, higher asset yield, and higher or comparable dividend yield versus the peer group
- MITT's diversified business model takes advantage of the evolving mortgage credit landscape







Note: Peers include MFA, IVR, WMC, DX, TWO, and NLY. MITT and peer financial data for Leverage and Asset Yield is based on available financial information in the company earnings presentation or as filed with the SEC and represents the average for all reportable quarters per respective fiscal year through March 31, 2019. Peer dividend data based on peer company press releases and Bloomberg data.



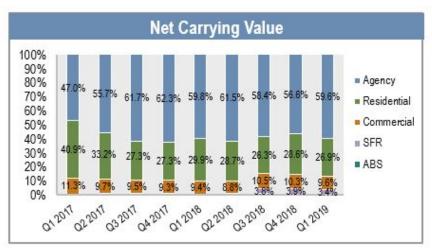
**Quarterly Performance and Highlights** 

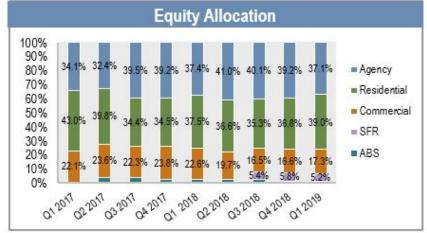
## Q1 2019 Investment Portfolio Composition<sup>1,2</sup>

	Amortized Cost (mm)	Net Carrying Value (mm)	Percent of Net Carrying Value	Allocated Equity (mm) <sup>3</sup>	Percent of Equity	Leverage Ratio <sup>(a)</sup>
Agency RMBS <sup>(b)</sup>	\$2,406.0	\$2,439.5	59.6%	\$271.6	37.1%	8.2x
Residential Investments(b)	1,045.3	1,100.3	26.9%	285.5	39.0%	3.0x
Commercial Investments(b)	371.0	392.0	9.6%	126.2	17.3%	2.1x
ABS	20.5	20.2	0.5%	10.6	1.4%	0.9x
Single-Family Rental Properties	137.9	137.9	3.4%	37.7	5.2%	2.7x
Total Investment Portfolio	\$3,980.7	\$4,089.9	100.0%	\$731.6	100.0%	4.7x

<sup>(</sup>a) The leverage ratio on Agency RMBS includes any net receivables on TBA. The leverage ratio by type of investment is calculated by dividing the investment type's total financing by its allocated equity.3

<sup>(</sup>b) The table above includes fair value of \$0.8 million of Agency RMBS, \$238.8 million of Residential Investments and \$5.3 million of Commercial Investments that are included in the "Investments in debt and equity of affiliates" line item on our consolidated balance sheet.





As of Q1 2019, 59.6% Agency, 37.0% Credit, and 3.4% SFR

As of Q1 2019, 37.1% Agency, 57.7% Credit and 5.2% SFR



## Q1 2019 Performance and Highlights

- First quarter 2019:
  - \$0.84 of Net Income/(Loss) per diluted common share<sup>5</sup>
  - \$0.45 of Core Earnings per diluted common share<sup>5,6</sup>
    - Includes \$(0.01) retrospective adjustment
  - 4.4% Economic Return on Equity for the quarter, 17.6% annualized<sup>7</sup>
  - \$17.44 Book Value per share<sup>5</sup> as of March 31, 2019
  - \$17.56 Undepreciated Book Value per share<sup>5</sup> as of March 31, 2019 versus \$17.30 as of December 31, 2018
    - Undepreciated Book Value increased \$0.26 or 1.5% from the prior quarter primarily due to:
      - \$0.07 or 0.4% due to our investments in Agency RMBS and associated derivatives
        - Agency spreads stabilized in the first quarter, despite a decline in yields and a brief uptick in implied volatility
      - \$0.33 or 1.9% due to our Credit Investments
        - CRT and Legacy RMBS spreads tightened during the quarter alongside broader market rallies
      - \$(0.05) or (0.3)% due to core earnings below the \$0.50 dividend and \$(0.09) or (0.5)% due to dilution from share issuance
  - Issued approximately 4 million shares of common stock at a weighted average price of \$16.71 for net proceeds of approximately \$66 million through underwritten public equity offering and ATM program



## Q1 2019 Performance and Highlights (cont'd)

- \$4.1 billion investment portfolio as of March 31, 2019 as compared to the \$3.6 billion investment portfolio as of December 31, 2018<sup>1,2</sup>
  - Increase in portfolio size primarily due to the purchase of Agency RMBS and To be announced securities ("TBA") as well as certain commercial and residential investments
- 2.1% Net Interest Margin ("NIM") as of March 31, 2019<sup>8</sup>
- 4.7x "At Risk" Leverage as of March 31, 20199

	3/31/2018	6/30/2018	9/30/2018	12/31/2018	3/31/2019
Yield on Investment Portfolio <sup>4</sup>	5.0%	5.1%	5.2%	5.3%	5.2%
Cost of Funds <sup>10</sup>	2.3%	2.4%	2.7%	3.0%	3.1%
NIM8	2.7%	2.7%	2.5%	2.3%	2.1%
"At Risk" Leverage <sup>9</sup>	4.6x	4.4x	4.3x	4.6x	4.7x

Note: Funding cost and NIM shown include the costs of our interest rate hedges. Funding cost and NIM excluding the cost of our interest rate hedges would be 3.3% and 1.9%, respectively, for March 31, 2019.



## Q1 2019 Activity

(\$ in millions)	Purchased	Sold/Payoff	Net Activity
Description	i di ciidoca	Colum ayon	Hot Addivity
30 Year Fixed Rate	\$536.0	\$(229.3)	\$306.7
Inverse Interest Only	_	(2.3)	(2.3)
Fixed Rate 30 Year TBA	672.1	(546.0)	126.1
Total Agency RMBS	1,208.1	(777.6)	430.5
Prime	17.0	(28.7)	(11.7)
Alt-A/Subprime	_	(4.3)	(4.3)
Credit Risk Transfer	62.1	(9.0)	53.1
Re/Non-Performing Loans	19.7	_	19.7
New Origination Loans	34.8		34.8
Total Residential Investments	133.6	(42.0)	91.6
CMBS	29.0	(20.3)	8.7
Commercial Real Estate Loans	21.8	(10.4)	<u>11.4</u>
Total Commercial Investments	50.8	(30.7)	20.1
Total ABS	=	(1.3)	(1.3)
Total Q1 Activity	\$1,392.5	\$(851.6)	\$540.9

- Deployed proceeds from the capital raise into Agency RMBS and TBA
- Purchased several Non-QM pools alongside other Angelo Gordon funds
- Purchased a pool of primarily RPL mortgage loans
- Sourced two new CRE loans alongside other Angelo Gordon funds

Note: The chart above is based on trade date.



## **Single-Family Rental Portfolio Update**

- Operational improvements helped to increase occupancy from 87.9% in the fourth quarter to 93.7% in the first quarter
- Conrex quickly leased vacant homes while adhering to the enhanced tenant underwriting that had been implemented in prior quarters
- While there were increased expenses related to the high volume of turnover during the quarter, the increase in occupancy improved the Operating Margin from 43.8% in the fourth quarter to 46.3% in the first quarter
- Conrex has strategically re-organized staffing to manage the identified pipeline of lease expirations in the coming months
- Conrex continues to focus on tenant communications and the tenant experience to retain tenants as well as achieve rent growth

	12	/31/2018	3	3/31/2019
Gross Carrying Value <sup>(a)</sup>	\$	141.0	\$	141.7
Accumulated Depreciation and Amortization(a)		(2.3)		(3.8)
Net Carrying Value <sup>(a)</sup>	\$	138.7	\$	137.9
Occupancy		87.9%	)	93.7%
Average Square Footage <sup>(b)</sup>		1,436		1,463
Average Monthly Rental Income per Home(b)(c)	\$	1,020	\$	1,020
Operating Margin <sup>15</sup>		43.8%		46.3%

<sup>(</sup>c) Based on straight-line rent as of each corresponding period end



<sup>(</sup>a) \$ in millions

<sup>(</sup>b) Based on occupied residences as of each corresponding period end

# **Duration Gap**<sup>11</sup>

#### Duration gap was approximately 0.95 years as of March 31, 2019

Duration	Years
Agency	1.80
Residential Loans(a)	0.39
Hedges	(1.87)
Subtotal	0.32
Credit excluding Residential Loans(a)	0.63
Duration Gap	0.95

#### Duration gap was approximately 0.74 years as of December 31, 2018

Duration	Years
Agency	2.40
Residential Loans(a)	0.40
Hedges	(2.84)
Subtotal	(0.04)
Credit excluding Residential Loans(a)	0.78
Duration Gap	0.74

 $\underline{\ \ } \text{ (a) Residential Loans includes Re/Non-Performing Loans and New Origination Loans}$ 



### **Investment Opportunity Set**

#### **Agency RMBS**

- Hypothetical Duration Hedged Levered ROE: 8-13%<sup>(a)(b)</sup>
- 30/20/15 Year Fixed Rate, Hybrid ARM, Fixed Rate CMO, Agency IO, Inverse IO, Excess MSRs

#### **Residential Investments**

- Hypothetical Levered ROE: 8-14%(b)
- CRT, NPL, RPL, Non-QM, Legacy

#### **Commercial Investments**

- Hypothetical Levered ROE: 10-16%(b)
- Conduit, Single Asset/Single Borrower, Freddie Mac K-series, Commercial Loans

#### **ABS**

- Hypothetical Levered ROE: 8-14%(b)
- Consumer, auto backed debt, credit card, other non-residential ABS

#### **Single-Family Rental Properties**

Hypothetical Levered ROE: 8-12%(b)

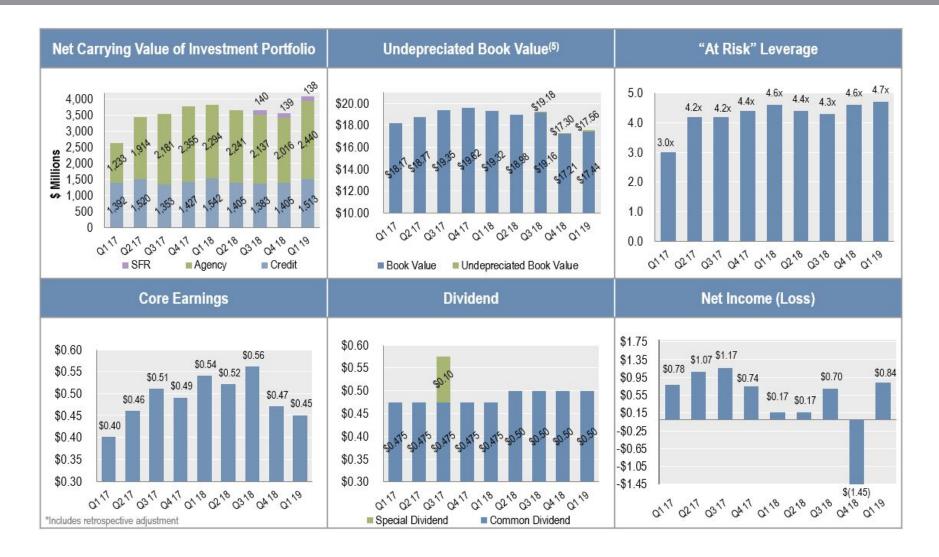
Note: The above-listed investment opportunity set represents a subset of the types of assets that the Company can acquire. The hypothetical Levered Returns on Equity ("ROE") depicted above are dependent on a variety of inputs and assumptions, which are assumed to be static, and do not reflect the impact of operating expenses. Actual returns could differ materially from those presented based on a number of factors, including changes in interest rates, spreads, prepayments, asset values, funding levels, risk positions, hedging costs, expenses, occupancy, rental rates and other factors.



<sup>(</sup>a) Hypothetical levered returns on Agency RMBS are presented on a duration hedged basis, net of related costs.

<sup>(</sup>b) ROE values are presented gross of management fee and other corporate expenses.

## **Quarter-Over-Quarter Snapshot**





#### **Footnotes**

- 1. The investment portfolio at period end is calculated by summing the net carrying value of our Agency RMBS, any long positions in TBAs, Residential Investments, Commercial Investments, ABS Investments are held at fair market value and our SFR portfolio is held at purchase price plus capitalized expenses less accumulated depreciation and amortization and any adjustments related to impairment. Our Credit Investments refer to our Residential Investments, Commercial Investments and ABS Investments. Refer to footnote 2 for more information on the GAAP accounting for certain items included in our investment portfolio. The percentage of net carrying value includes any net TBA positions and securities and mortgage loans owned through investments in affiliates and is exclusive of AG Arc LLC. Agency RMBS include fair value of \$0.8 million of investment in debt and equity of affiliates related to Excess MSRs. Credit Investments include fair value of \$244.1 million of investment in debt and equity of affiliates comprised of \$94.4 million of Re/Non-Performing Loans, \$144.4 million of New Origination Loans, \$1.0 million of Interest Only and \$4.3 million of Freddie Mac K-Series. These items, inclusive of our investment in AG Arc LLC and other items, net to \$102.1 million which is included in the "Investments in debt and equity of affiliates" line item on our GAAP Balance Sheet. See footnote 12 for further details on AG Arc LLC.
- 2. Generally, when we purchase an investment and finance it, the investment is included in our assets and the financing is reflected in our liabilities on our consolidated balance sheet as either "Financing arrangements, net" or "Securitized debt, at fair value." Throughout this presentation where we disclose our investment portfolio and the related financing, we have presented this information inclusive of (i) securities and mortgage loans owned through investments in affiliates that are accounted for under GAAP using the equity method and (ii) long positions in TBAs, which are accounted for as derivatives under GAAP. This presentation excludes investments through AG Arc LLC unless otherwise noted. This presentation of our investment portfolio is consistent with how our management evaluates the business, and we believe this presentation, when considered with the GAAP presentation, provides supplemental information useful for investors in evaluating our investment portfolio and financial condition. See footnote 12 for further details on AG Arc LLC.
- 3. The Company allocates its equity by investment using the fair market value of our investment portfolio, less any associated leverage, inclusive of any long TBA position (at cost). The Company allocates all non-investment portfolio related items based on their respective characteristics, beginning by allocating those items within the Securities and Loans Segment and Single-Family Rental Properties Segment and then allocating Corporate between the Securities and Loans Segment and Single-Family Rental Properties Segment in order to sum to stockholders' equity per the consolidated balance sheets. The Company's equity allocation method is a non-GAAP methodology and may not be comparable to the similarly titled measure or concepts of other companies, who may use different calculations and allocation methodologies.
- 4. The yield on our debt investments represents an effective interest rate, which utilizes all estimates of future cash flows and adjusts for actual prepayment and cash flow activity as of quarter-end. The yield on our SFR portfolio represents annualized net operating income for the quarter divided by its carrying value, gross of accumulated depreciation and amortization. Net operating income on our SFR portfolio is comprised of rental income and other SFR related income less property operating expenses. Our calculation excludes cash held by the Company and excludes any net TBA position. The calculation of weighted average yield is weighted based on net carrying value.
- 5. Diluted per share figures are calculated using weighted average outstanding shares in accordance with GAAP. Per share figures are calculated using a denominator of all outstanding common shares including vested shares granted to our Manager and our independent directors under our equity incentive plans as of quarter-end. Book value uses stockholders' equity less net proceeds of the Company's 8.25% Series A and 8.00% Series B Cumulative Redeemable Preferred Stock as the numerator. Undepreciated book value per share is a non-GAAP book value metric which adds accumulated depreciation and amortization back to book value to present an adjusted book value that incorporates the Company's single-family rental property portfolio at its undepreciated basis. This metric allows management to consider the investment portfolio exclusive of non-cash adjustments and facilitates the comparison of our financial performance to peer REITs. Book value and Undepreciated book value include the current quarter dividend.
- 6. Core Earnings are defined as Net Income/(loss) available to common stockholders excluding (i) unrealized gains/(losses) on securities, loans, derivatives and other instruments and realized gains/(losses) on the sale or termination of such investments, (ii) beginning with Q2 2018, as a policy change, any transaction related expenses incurred in connection with the acquisition or disposition of investments, (iii) beginning with Q3 2018, concurrent with a change in the Company's business, any depreciation or amortization expense related to the Company's SFR portfolio, (iv) beginning with Q3 2018, as a policy change, accrued deal related performance fees payable to Arc Home and third party operators to the extent the primary component of the accrual relates to items that are excluded from core earnings, such as unrealized and realized gains/(losses), and (v) beginning with Q4 2018 and applied retrospectively, as a policy change, realized and unrealized changes in the fair value of Arc Home's net mortgage servicing rights as well as realized and unrealized changes in the fair value of derivatives that are intended to offset changes in the fair value of those net mortgage servicing rights. Items (i) through (v) above include any amounts related to those items held in affiliated entities. This metric, in conjunction with related GAAP measures provides greater transparency into the information used by our management team in its financial and operation decision-making. Management considers the transaction related expenses referenced in (ii) above to be similar to realized losses incurred at acquisition or disposition and does not view them as being part of its core operations. Management views the exclusion described in (v) above to be consistent with how it calculates Core Earnings on the remainder of its portfolio. As defined, Core Earnings include the net interest income and other income earned on the Company's investments on a yield adjusted basis, including TBA dollar roll income or any other investments are rel



### Footnotes (cont'd)

- 7. The economic return on equity for the quarter represents the change in undepreciated book value per share from December 31, 2018 to March 31, 2019, plus the common dividends declared over that period, divided by undepreciated book value per share as of December 31, 2018. The annualized economic return on equity is the quarterly return on equity multiplied by four.
- 8. Net interest margin is calculated by subtracting the weighted average cost of funds from the weighted average yield for the Company's investment portfolio, which excludes cash held by the Company. Net interest margin also excludes any net TBA position. See footnotes 4 and 10 for further detail.
- 9. "4t Risk" Leverage is calculated by dividing total financing, including any net TBA position, by our GAAP stockholders' equity at quarter-end. Our net TBA position (at cost) was \$125.8 million, \$0.0 million, \$75.2 million, \$166.2 million and \$143.7 million for the periods ending March 31, 2019, December 31, 2018, September 30, 2018, June 30, 2018 and March 31, 2018, respectively. Total financing at quarter-end, and when shown, daily weighted average total financing, includes financing arrangements inclusive of financing arrangements through affiliated entities, exclusive of any financing utilized through AG Arc LLC, plus the payable on all unsettled buys less the financing on all unsettled sells, securitized debt, and any net TBA position (at cost). Total financing excludes any financing arrangements and unsettled trades on U.S. Treasuries.
- 10. The cost of funds during the quarter is calculated by annualizing the sum of our interest expense and net interest component on all derivative instruments and dividing that sum by our daily weighted average total financing for the period. Interest earning/paying derivative instruments may include interest rate swaps and U.S. Treasuries. The cost of funds at quarter-end is calculated as the sum of (i) the weighted average funding costs on total financing outstanding at quarter-end and (ii) the weighted average of the net pay rate on our interest rate swaps, the net receive rate on our Treasury long positions, the net pay rate on our Treasury short positions and the net receivable rate on our IO index derivatives, if any. Both elements of the cost of funds at quarter-end are weighted by the outstanding financing arrangements and securitized debt outstanding at quarter-end, excluding financing arrangements associated with U.S. Treasury positions. The cost of funds excludes any net TBA position.
- 11. The Company estimates duration based on third-party models. Different models and methodologies can produce different effective duration estimates for the same securities. We allocate the net duration by asset type based on the interest rate sensitivity. Duration includes any net TBA position. Duration does not include our equity interest in AG Arc LLC or our investment in SFR. Duration related to financing agreements is netted within its respective agency and credit line items.
- 12. The Company invests in Arc Home LLC through AG Arc LLC, one of its indirect subsidiaries.
- 13. "Leverage" in the heading of the chart on slide 7 for us refers to our "At Risk" Leverage. See footnote 9 for a description of our "At Risk" Leverage. For our peers, "Leverage" refers to the most comparable disclosed leverage for each peer for each period based on available financial information in the company earnings presentation or as filed with the SEC.
- 14. Each quarter's dividend yield is calculated by annualizing such quarter's dividend and dividing by that quarter end stock price. Dividend yield represents the average for all reported quarters per respective fiscal year.
- 15. Operating margin on our SFR portfolio is calculated as net operating income divided by revenues from our SFR portfolio. Net operating income on our SFR portfolio is comprised of rental income and other SFR related income less property operating expenses.





www.agmit.com